



CZECH AEROSPACE CONFERENCE 2015

WASHINGTON, D.C. | NEW YORK CITY
May 13, 2015 | May 14, 2015





Welcome to Czech Aerospace from Minister Jan Mládek

The Czech Republic is an important open economy in the heart of Europe that can offer to foreign investors and partners a longstanding history in a number of industrial sectors, particularly mechanical engineering and vehicle manufacturing, whereas aerospace is an example of a traditional Czech high-tech sector.

This conference is a unique opportunity to become more familiar with the Czech aerospace sector and some of the major players in this area, including both traditional Czech manufacturers and successful American companies that have made themselves at home in the Czech Republic. I believe that the attending representatives from the ranks of panellists and guests will find a full range of common themes for future cooperation.

The modern Czech aerospace industry comprises not only production of aircraft, components and engines, but also world-class research and development, solutions for satellite and rocket systems, outstanding MRO centres and, of no less importance, an excellent technical-education system and skilled workforce. The combination of tradition, know-how and passion for this field makes the Czech Republic an ideal partner, a fact to which a full range of major companies operating here can testify.

Since 2008 the Czech Republic has been an active member of the European Space Agency and in 2012 Prague became the home of the European GNSS Agency, which is responsible for EGNOS projects and the Galileo navigation system.

I believe that all guests and participants will profit from today's presentations and networking opportunities leading to good commercial relations in future.

I wish you a productive and inspiring conference!

Jan Mládek
Minister of Industry and Trade of the Czech Republic



The High-Flying Ambassador

It has been said that the position of Ambassador is for high-flyers only. Yet, I fully utilize the same skills such as analytical abilities, quick decision-making, and being in command during my biggest hobby – flying. I am one of the few Ambassadors in Washington who is also a pilot. I am a proud holder of a Glider Pilot License. Moreover, meeting American pilots, including those from the General Aviation Manufacturers Association (GAMA), has been among my most favorite experiences of my tenure in the United States.

I love to fly in America and at home in the Czech Republic. When I am up in the sky, I often think, “the earth is beautiful and the people are good,” regardless of which country I am flying over. I am beginning to discover that flying affects people ironically – the further from the ground, the closer people become. This is another reason why I love flying.

In 2014, I had the honor to speak at the Annual Board Meeting of GAMA regarding aviation manufacturing in the Czech Republic. Nevertheless, actions are louder than words. That is why I was pleased that a year later several modern Czech companies, which will no doubt be good matches for the US aviation industry’s needs, came to Washington. I welcome them all in America and wish them a ‘safe landing.’

Petr Gandalovič
Czech Ambassador to the United States



Welcome Word from GAMA

GAMA is an international trade association representing over 85 of the world's manufacturers of general aviation airplanes and rotorcraft, engines, avionics, components, and related services. Our members also operate repair stations, fixed-base operations, pilot and maintenance training facilities, and manage fleets of aircraft.

There is no industry more global in nature, from the large, mature markets in North America and Europe, to the fast-growing economies of the Asia Pacific region, Latin America and the Middle East. Our sector is growing because people, businesses and governments are realizing that general aviation connects regions and markets, uncovers new opportunities, brings prosperity and good jobs, and is a source of cutting-edge technological innovation.

General aviation manufacturers are also expanding their manufacturing base and supply chains as they discover the benefits of new partnerships in countries with a strong tradition of innovation in aviation. Among these countries, few are stronger or better placed to make a strong contribution to the development of aviation than the Czech Republic.

Some of our own member companies have already recognized the value of working with strong Czech partners to develop and manufacture the aviation products that will ensure a strong general aviation industry in an environment of increasing safety and innovation. GAMA is pleased to take part in this important event and highlight the bright future of cooperation with the aviation industry in the Czech Republic.

Pete Bunce
GAMA President & CEO

Tradition, Innovation and Skills

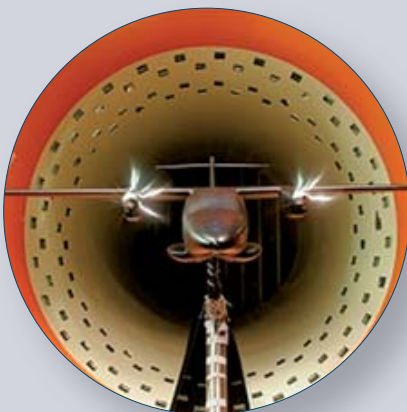
Long time manufacturing excellence, extraordinary Research and Development with proven track record and cooperation with the global industry leaders. That is the Czech Aerospace industry.



Over 32 000 various aircraft...



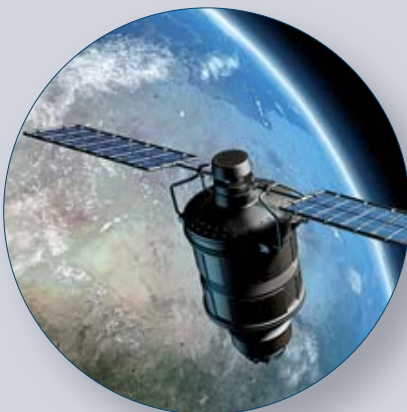
... and 37 000 engines delivered



State of the art R&D



World class MRO centres

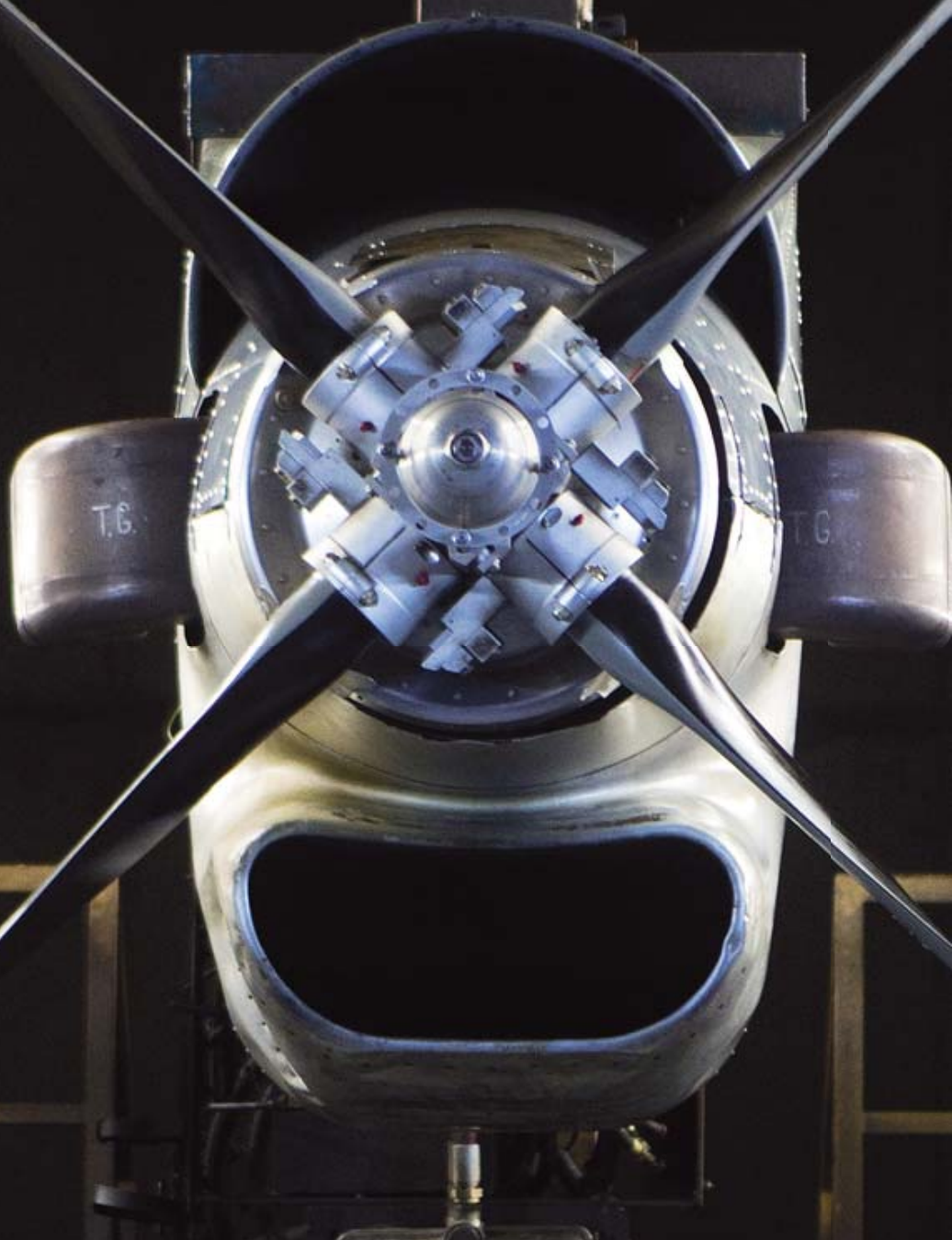


Satellite & Rocket systems solutions and components



Active member of the European Space Agency

US Aerospace Companies in the Czech Republic



The United States is among the most important investors in the Czech Aerospace Sector. Get to know more about Czech businesses and experience of the US firms.



Honeywell Aerospace

Richard W. Graber
Senior Vice President
Global Government Relations

The Czech Republic is a critical part of Honeywell's global engineering strategy in Europe. Over 1,500 engineers work in Brno at Honeywell Technology Solutions (HTS), Honeywell's technology development and engineering arm. Engineers develop critical technologies for local and global Aerospace and Automation and Control Solutions customers. Aerospace technologies include safe landing systems for aircraft, weather information networks, air traffic management systems and cockpit simulators to test flight deck technologies. The site also develops turbo technologies that improve performance and efficiency of diesel and petrol-powered commercial and passenger vehicles. As well as Brno, Honeywell also has an aerospace manufacturing site in Olomouc.



GE Aviation

Richard Douglas
International Programs Executive



GE Aviation Czech, the former Walter Aircraft Engines, combined the Czech company's decades-long expertise in small turboprop engines with GE's experience in production and new product development. Now, GE Aviation Czech is a 21st century facility, with gleaming machine tools and six sigma streamlined workflows. GE's first move on taking over Walter was to develop a new family of engines, the H80 and its derivatives. The H80, which received approval in 2011, is notable because it was the first GE engine developed outside the USA, and to be certificated first by EASA. GE has bigger ambitions for its Czech subsidiary, with plans to develop two additional engine families. The workforce now stands at ~400. Revenues have grown from ~\$38 million in 2012 to over \$75 million in 2014. By the end of the decade, GE will have established this facility as a "turboprop centre of excellence" with revenues nearing \$300 million.



Bell Helicopter

Brian Chase
Director, Global Public Affairs



Bell Helicopter's customization and delivery center in Prague offers modifications, upgrades, avionics, and special mission packages for all current Bell Helicopter models. The facility offers customization, delivery and maintenance of Bell Helicopter aircraft and offers a wide range of aftermarket Citation Jet service offerings for Textron Aviation.

Our facility in Prague serves as an anchor for Bell Helicopter in Europe and is a key part of our strategy to provide regional sales, customization, delivery, training and aftermarket support to our European customers.



The Association for Foreign Investment (AFI) is a non-governmental, non-profit organisation representing a group of global and regional firms actively supporting investors and being leaders in their respective fields in the Czech Republic. The AFI focuses on foreign direct investment, export of investments and services, commercialisation of R&D, support for innovative start-up projects and development of the Czech business environment.

AFI Members



Expert support for investors and exporters in all key phases of investment implementation.

Architecture & Design | Accounting | Audit | Banking | Engineering and Construction | Human resources | Legal
Property development | Real estate advisory | Tax services | Transactions and restructuring advisory

AFI Main partner



AFI Partners



- Close cooperation with CzechInvest, the government and all relevant ministries
- Actively helping investors since 1996

AFI Supporting partners



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Introducing the Czech Aerospace

Have a taste of the Czech Aerospace Industry and meet the following companies and associations, some with a century long tradition.



AERO Vodochody



Josef Šonský
Business Development Director
Aerostructures Division

AERO Vodochody AEROSPACE a.s., which is focused on design and manufacturing of military and civilian aircraft, is the largest aviation manufacturer in the Czech Republic. In the field of civil aviation Aero is a partner to the leading manufacturers of the world. Aero takes the responsibility not only for production, but even for development in the form of risk-sharing programs.

In the field of military aircraft it is a long-term and reliable partner of many air forces in the world. www.aero.cz



Aircraft Industries



Aircraft Industries

Miroslav Kožíšek
Commercial and Product Support Director

Aircraft Industries, a.s. is the only Czech maker of transport aircraft with almost 80 year tradition of aircraft manufacture, building on the success of business LET Kunovice. Our main activities are development, manufacture, and sales of the turboprop L 410 UVP-E20 aircraft.

The all-metal, high-wing commuter, in its standard version, is intended for short-haul transport of 19 passengers and cargo. Depending on its equipment, it is suitable for various purposes. www.let.cz



Frentech Aerospace

Pavel Sobotka
Managing Director



Frentech Aerospace focuses on production and delivery of mechanical parts, assembled modules and subsystems mostly for aircraft and space industry. We are a mature technological company with modern equipped assembly premises, „Clean Room“ and clean zone.

Frentech holds various major process certificates and is qualified by Thales Alenia Space for performance of special processes. The company takes among other activities an active part in deliveries for implementation of ESO and ESA projects.

www.frentech.eu



LOM PRAHA

Alena Medová
Head of Business Development Department
Americas, Europe



LOM PRAHA s.p. is the leading company specializing on the Mi helicopters lifecycle support in the NATO and EU countries certified by the Russian MVZ Mil and OAO Klimov companies, the Interstate Aviation Committee MAK and domestic aviation authorities. This year we are celebrating 100 years of our existence – 100 years of passion for aviation. Unlike many competitors, we can offer comprehensive services associated with overhauls, i.e. a complex support of the aviation technology lifecycle. Our experienced staff, utilization of advanced technologies and emphasis on top quality can be considered our greatest competitive advantage. www.lomp Praha.cz



PBS Velka Bites



Bohumil Antoš
Sales Manager

PBS Velka Bites is a precision engineering company, the manufacturer of high-speed turbine machines for the aerospace, power and transport industries. Our business covers a wide range of engineering areas, including the manufacture of precision castings of superalloys, hi-tech machining of metals, electroplating and subsequent assembly of finished products.

Our customers appreciate especially the high technical standard, reliability and quality of our products and services. www.pbsvb.cz



Ray Service



Michal Gabriel
Financial Analyst

Ray Service, a.s. is a Czech manufacturing and sales company providing comprehensive solutions in the area of cable assemblies, electromechanical assemblies, electronic equipment and cable component delivery for a wide range of customers especially in aerospace and military industry.

Twenty years of experience in the field and intensive development have resulted in a strong, modern company that is a reliable and sought-after partner on an international level. www.rayservice.com



Confederation of the Czech Aviation Industry



Petr Řehoř
Non-executive Director

The Confederation of the Czech Aviation Industry (CCAI) is a network of Czech aviation manufacturers and institutions involved in production of aerostructures, aero engines, MRO, avionics and design, development and testing related to aviation. CCAI's members turnover exceeded USD 350 million generated by almost 5,000 employees.

The CCAI represents its members' interests, promotes business cooperation inside the Confederation and promotes technical education in the Czech Republic. www.sclp.cz

Association of the Aerospace Manufacturers



The Association of the Aerospace Manufacturers of the Czech Republic [ALV] currently has 37 members, form major prime contractors and system suppliers, through manufacturers of aircraft aggregates and components to small specialised companies. Member companies cover the whole spectrum of skills from design, development and production of the aerospace systems to maintenance and operation including marketing and sales. The product portfolio ranges from commuter aeroplanes, jet trainers, jet and turboprop engines & propellers; to communication systems and highly specialised parts with dedicated software. www.alv-cr.cz



Moravian Aerospace Cluster



Marcela Sapáková
Chairwoman of the Executive Board

The Moravian Aerospace Cluster (MAC) was established in 2010 with the purpose of associating aviation firms, specialised suppliers, service providers and educational organisations in the region of South Moravia. As an effective instrument of economic growth, the cluster has the task of supporting the innovation efforts and exports of its members, creating an attractive business environment for investment and conditions for maximum use of synergies involving the production and development potential of the associated organisations. www.aero-cluster.cz



Czech Space Alliance



Petr Bareš
President

SME trade association for space technology R&D founded in 2006. Covers mechanical subsystems, advance composite/polymeric/nano materials, space qualified electronics, passive electronic components, acousto-optics, sensors, software for ground & space segment, GNSS and X-ray optics. Its 15 members win the lion's share of industry bids to the European Space Agency programmes. Works with industrial (e.g. Thales Alenia Space, Airbus SD..SMEs) and institutional partners (trade associations, agencies...) www.czechspace.eu



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MINISTRY OF
INDUSTRY AND TRADE



General Aviation
Manufacturers Association



Your Gateway

to
Success
in the

Czech Republic

- Strategic Location in the Heart of Europe
- Stable Economy
- History of Manufacturing Excellence
- Cost-effective and Multilingual Workforce
- Strong Presence of Global Companies
- Established R&D with Successful Applications
- Broad Spectrum of Financial Support
- Supportive Business Environment



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MINISTRY OF
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