

## M&A Prospectus

### Structure

- Company overview
- Ownership structure and legal form
- Commercial profile including customers overview
- Quality management and relevant accreditations
- Premises and equipment
- Suppliers
- Personnel
- Competition
- Financial analysis including ratios



## Map of Regional Offices



### Contact Information

**Czechinvest – Investment and Business Development Agency**  
Sourcing Department  
Stepanska 15  
120 00 Prague 2  
**PHONE:** +420 296 342 674  
**E-MAIL:** [czechlink@czechinvest.org](mailto:czechlink@czechinvest.org)  
**WEB:** [www.czechinvest.org/czechlink](http://www.czechinvest.org/czechlink)



- Mergers and acquisitions opportunities in the Czech Republic
- We help you find and identify the target
- We provide qualified information materials

[www.czechinvest.org/czechlink](http://www.czechinvest.org/czechlink)



## CzechLink

### Project Info

CzechLink is a tool which helps to identify potential M&A targets for foreign investors. CzechLink is managed by CzechInvest, the Czech Republic business and development agency funded by the government. Local companies wishing to participate undergo business review and financial analysis which enable us to efficiently match investor's needs, speeding up the process of identifying a suitable potential acquisition targets.

### Targets

- Small, medium and large enterprises from manufacturing and IT industry
- Minimum 5-year history and based in the Czech Republic
- Not declared bankrupt or allowed financial compensation or in insolvency proceedings
- Information about the target is structured in a document to fit the investor's needs

### Investor

- Register interest and provide necessary information for us to process your query
- Sign NDA with CzechInvest prior to receiving specific companies Information Memorandum

### Next Steps

- Enter negotiations with local target
- Appoint independent consultants for due-diligence phase
- CzechInvest can help with introduction to domestic commercial banks which can assist with financing
- Post-merger expansion can be supported by the grant schemes and investment incentives handled by CzechInvest

## Key Benefits

- Qualified assistance service
- Pool of companies actively searching for investors
- Knowledge of Czech industrial environment
- Complex coverage of all regions
- Involvement of all industrial sectors
- Participation in project CzechLink is free of charge

*If you are interested in the project please contact us at [czechlink@czechinvest.org](mailto:czechlink@czechinvest.org)*

## Success Story

### C.I.E.B. Part of the CVG Group of Companies

The company C.I.E.B. Kahovec, Ltd. was acquired by Commercial Vehicle Group, Inc., headquartered in New Albany, Ohio in 2006. It is now a leading producer of suspended driver seats for trucks and buses, passenger seats, seats for other purposes, components of seats and other components for the automobile industry with SKODA, TATRA, BMW, OPEL, SAAB, SIEMENS, RANGE ROVER etc. amongst its customers.

*Source: [www.cieb.cz](http://www.cieb.cz)*

## The Process

